22223 3 Hours / 80 Marks



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Seat No.							

Instructions -

- (1) All Questions are Compulsory.
- (2) Answer each next main Question on a new page.
- (3) Figures to the right indicate full marks.
- (4) Mobile Phone, Pager and any other Electronic Communication devices are not permissible in Examination Hall.
- (5) In case student has attempted sub-question of question no. 3 more than once, only first attempt should be considered for assessment.

Marks

1. Attempt any SIX of the following:

30

- a) Define prescription. Explain the various steps for proper handling of prescription for dispensing of medicines.
- b) Explain the stages of patient counselling.
- Define OTC medication. Discuss the need and role of pharmacist in OTC medication dispensing.
- d) What advice should a pharmacist give for fever and sore throat?
- e) Discuss the factors for site selection for setting up a retail pharmacy.
- f) Define inventory control. Enlist the methods of inventory control. Explain ABC analysis.
- g) Brief on the process of placing a purchase order.

2. Attempt any $\overline{\text{TEN}}$ of the following:

30

- a) Define SOP. Enlist the benefits of SOP.
- b) Describe the history of community pharmacy in India after the recommendations of drugs enquiry committee.
- c) Enlist the common dispensing errors. What are the strategies to minimise the dispensing errors ?
- d) Define communication. Describe the skills required for patient interview techniques.
- e) Classify communication. Describe written communication skills.
- f) Enlist the patient counselling tips for tuberculosis.
- g) Define medication non-adherence. Give two examples of medication non-adherence and how can it be corrected ?
- h) Give the formula for BMI calculation. Draw the BMI vs weight chart. Enlist the risk diseases associated with obesity.
- i) Discuss the role of pharmacists in promoting the safe practices during self-medication.
- j) Explain the legal requirements to set up a retail pharmacy.
- k) Enlist the types of cash book. Draw their formats.

3.



Marks

20

	Attempt All QUESTIONS of the following:							
a)	The first education regulations were introduced in India in the year and the most recent education regulations in							
b)	Write the full form of GPP							
c)								
	i) Prescription processing ii) Health promotion							
	iii) Patient counselling iv) Prescribing medicines							
d)	Write the auxiliary labeling conditions for eye drops.							
e)	DASH diet is recommended for							
f)	Name the types of barriers in patient counselling in community pharmacy.							
g)	Define patient information leaflets.							
h)	What is medication adherence ?							
i)	An individual is said to be diabetic when the post prandial blood glucose level is mg/dl							
j)	Early detection of following condition using health screening technique saves patient's life-							
	i) Fever ii) Acne							
	iii) Cancer iv) Arthritis							
k)	Define self medication.							
1)	bacteria which helps to re-establish gut flora is useful in diarrhoea.							
m)	Name any two OTC products used for common cold.							
n)	Define audit.							
o)	Following are the disadvantages of online pharmacy except-							
	i) Easy access to medicines							
	ii) Difficulty in returning unused medicines.							
	iii) No physical assessment.							
	iv) Patient counselling not possible.							
p)	State the meaning of 'store in a cold place'.							
q)	Management of community pharmacy requires-							
	i) Organizing ii) Procuring							
	iii) Legalizing iv) Ordering							
r)	A balance sheet shows and liabilities.							
s)	Give the full form of FIFO and LIFO.							
t)	The short term finance requirements of a business can be fulfilled by-							
	i) Shares ii) Debentures							
	iii) Overdraft iv) All of the above							